



## Distributor Membership

**JOIN HDA AND STRENGTHEN YOUR ALLIANCES, SUPPORT INDUSTRY ADVOCACY AND MAKE CONNECTIONS WITH THE LEADERS IN THE HEALTHCARE INDUSTRY.**

HDA Distributor member companies include primary healthcare distributors. These companies must sell predominantly to individuals and business entities that are pharmacies or healthcare providers not under common direct or indirect ownership with the distributor. They also must maintain and own adequate local inventories consisting primarily of drug and health-related items purchased directly from manufacturers.

### Distributor member benefits include:

- An exclusive invitation to join the HDA Board of Directors;
- Advocacy resources, including comprehensive state and federal monitoring to provide early notice on the critical legislative and regulatory issues affecting your business; informative tools to help you participate in the political process; and educational materials and staff assistance to help ensure that your business is compliant with current legislative requirements;
- Eligibility to participate and network one on one with manufacturer executives at HDA's members-only Business and Leadership Conference;
- Access to participate on a variety HDA committees, task forces and working groups with peers and trading partners;
- Listing in and access to the HDA online membership directory;
- Discounted rates on HDA publications and educational seminars and conferences;
- Access to electronic mailings such as the HDA *Weekly Digest* to keep you informed of new programs, industry issues and trends and other government activities; and
- Complimentary copies of key HDA Industry Relations documents and reports addressing such issues as product returns and recalls, bar coding, EDI and more.

**We operate in a sophisticated healthcare system that demands continuous improvement. Each decision affects every segment of the supply chain. There is abundant opportunity to set positive change in motion to enhance the safety, security and efficiency of the healthcare system.**

### Take advantage of the tools and strategies offered through HDA to:

- Generate new ideas to optimize efficiencies in the healthcare supply chain;
- Make connections and achieve unprecedented success;
- Learn business process advancements that will deliver ROI; and
- Create new business innovation, integration and efficiency strategies.

**Please contact Lisa Kanfer, Senior Director, Membership and Development at (703) 885-0270 or [lkanfer@hda.org](mailto:lkanfer@hda.org) if you have any questions.**

Through leadership on public policy and industry best practices, HDA and its members focus on providing value, removing costs and developing innovative solutions to deliver care safely, effectively and efficiently.